

DEPARTMENT OF ORTHOPAEDICS ALL INDIA INSTITUTE OF MEDICAL SCIENCES ANSARI NAGAR, NEW DELHI - 110029

Dr. RAJESH MALHOTRA

Professor and Head, Chief Trauma Centre Ph. 011-26593341 011-26588407

Dated: 11/08/2017

Ref. No.

05/Ortho/Stores/Proprietary/2017-18

Subject

"Hand Control for ICU Bed Model Futura Nova" for the Department of Orthopaedics, AIIMS, New Delhi - 110029 on proprietary basis: <u>Inviting</u>

comments thereon

The Institute is in the process to purchase "Hand Control for ICU Bed Model Futura Nova" for the Department of Orthopaedics, AIIMS, New Delhi from M/s. Hospimedica International Ltd., Leelawanti House, 58/10, Ashok Nagar, New Delhi - 110018, on proprietary basis. The proposal submitted by M/s. Hospimedica International Ltd., Leelawanti House, 58/10, Ashok Nagar, New Delhi - 110018 PAC Certification are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding the proprietary nature of the equipment/item within 15 days giving reference no. 05/Ortho/Stores/proprietary/2017-18. The comments should be received of the office of Professor and Head, Department of Orthopaedics, 5th Floor, Teaching Block, AIIMS, New Delhi, failing which it will be presumed that any other vendor has no comment to offer and the case will be decided on the merits.

Yours sincerely,

Prof. Rajesh Malhotra Professor and Head

Encl: Related documents enclosed

Dr. R. MALHOTRA

MBBS, MS (Ortho), FRCS, FACS (FICS, FIMSA Professor & He

Department of Ortho: 1008

A.I.I.M.S., New Delth: 10029

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"CERTIFICATE FOR REASONABLENESS OF PRICE"

It is certified that the goods/equipment i.e. "Hand Control for ICU Bed, Model No. Futura Nova," (Item Name) to be purchased are of the requisite quality, quantity and specifications and has to be purchased after following due purchase procedure of Institute. The purchase price against above mentioned tender/PAC is reasonable and recommended for purchase for the department of ORTHOPAEDICS"

Dr. Rajesh Malhotra
Professor and Head
Department of Orthopaedics

Dr. R. MALHOTRA

MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA

Professor & Head

Department of Orthopaedics

A.I.I.M.S., New Delhi-110029

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Pr. Pari Mittal

ALL INDIA INSTITUTE OF MEDICAL SCIENCES ANSARI NAGAR, NEW DELHI – 110029

PROPRIETORY/SPECIFIC BRAND GOODS CERTIFICATE

1.	Item/Type/Model No. required alongwith specifications.	ICU Beds, Futura Nova
2.	Is the item a spare part attachment or accessory for existing equipment?	Hand Control
3.	Name of the manufactures supplier of the item proposed by the indentor.	M/s. Merivaara Corporation, Finland
4.	Are they sole manufactures/Sold distributors of the item?	Yes, Sole Manufacturer
5.	Is there any other item with similar/equivalent specifications available in the market to meet the job requirement envisaged? If the answer is yes, why the same can't be procured. Demanding Officer should bring out of comparative functional advantage/cost effectiveness of the recommended item from these offered by other.	Proprietary, Certificate Enclosed
6.	What were the efforts made to locate alternative source of supply of use other substitutes.	Net Process
7.	Why open/limited tender can't be resorted to, for locating alternative source.	Proprietary
8.	Are the proprietary items certifying that the rates are reasonable or not	Hand Control is proprietary product of M/s. Merivaara Corporation, Finland, Certificate enclosed, and best of
9.	Any other justification for procuring item from single source.	my knowledge the price quoted by the firm should be reasonable (Rate Reasonableness certificate is enclosed by the firm)

Signature of Indentor

Counter Signed by Head of the Department Dr. R. MALHOTRA

MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA
Professor & Head
Department of Orthopaedics

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichevere is not applicable.)

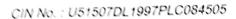
Dr. Vivek Svanker Wiljan Fr. Dr. Melkront M. Blank

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Br. Bang





HOSPIMEDICA INTERNATIONAL LTD.

LEELAWANTI HOUSE, 58 10, Ashok Nagar, New Delhi-110 018 Phone: 011-25146164, 25146165 Fax: 011-25492977/25130164 e-mail: mail@hospimedica.in Website: www.hospimedicaintl.com

Excellence in Medical Engineering

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BY HAND

HI/GEN SERVICE/2017-18/R/2990/R1

02/08/2017

The Director All India Institute of Medical Sciences Ansari Nagar, New Delhi- 110 029

Sub: RATE JUSTIFICATION CERTIFICATE

Dear Sir,

This has reference to the subject matter.

We hereby certify that the rates quoted in our Proforma Invoice No. HI/GEN SERVICE/2017-18/R/2990/R1 Dated 02/08/2017 is not more than the rates charged from any Govt. Departments for the same item.

for Hospimedica International Ltd.

ma

RUMA CHANDRA

SERVICE CO-ORDINATOR CUSTOMER.SERVICES

Mob.: +919971096045

Dr. R. MALHOTRA MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA Professor & Head Department of Orthopaedics A.I.I.M.S., New Delhi-110029

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A multi modal high resolution EEG/ ERP solution





PROPRIETARY ARTICLE CERTIFICATE

This is to certify that the following Items are Proprietary Products of M/s Merivagra Corporation, Finland and the same are exclusively marketed in India by Hospimedica International Ltd. Leelawanti House, 58/10, Ashok Nagar New Delhi-110018.

We also certify that the following products including its spare parts accessories & expendables is a patented product of M/s Merivaara Cotp. Finland and is not being manufactured by any other manufacturer in the world.

- 1. Obstetric Chair cum Bed (Opima Delivery Bed, Optima Minor, Optima Plus)
- Pollent Trolley (540,545,550,5450, Emergo)
- 3. JCU Bed (Futura Nova, Futura Plus, Futura Nova ICU, Futura Nova Junior, Adatto)
- 4. OT Light (Merilux range)
- 5. OT Table (OP-1700, OP-1650, Opera, Practico, Rapido, Promerix, Gynae Table 4242)

MERIVAARA CORPORATION, FINLAND

Authorized Signatory

Dr. R. MALHOTRA

MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA
Professor & Head
Professor of Orthopaedics
A.I.I.M.S., New Delhi-110029

Mariyaara Corp. Puustellintie 2 FI-TS150 LAHTI. EINLAND Tel. -358/3-399-1611 Fax+358/3-3994-6144

merivaara@meriveara.hi www.merivaara.com ID.No. F(15046946 Domjcile Lahti Nordea Bank Finland Ric Corporate Br., Lanti SWIFT code: NDEAFIHH EUR 151930-128939 USD 151952-11501 SEK 151952-11519 NOK 151952-11527 IBAN FIO3» 5193000128930 IBAN:FI4213195200011501 IBAN:FI4115195200011519 IBAN:FI7915195200011527



EXCLUSIVE DISTRIBUTION CERTIFICATE

Dated: 11th Feb., 2015

Dear Sir,

This is to certify that M/s Hospimedica International Ltd. having its registered office at Leelawanti House, 58/10 Ashok Nagar, New Delhi -110018, INDIA is our exclusive distributor in India and are responsible for following:

Quote, Negotiate & Conclude Business in India on our behalf.

Demonstrate & Install Equipments.

Provide after sales service, during & after the warranty period.

No Company / Individual / Firm, other than M/s Hospimedica International Ltd. is authorized to Market / Quote for our products in India.

We also certify that M/s Hospimedica International Ltd., personnel are fully trained towards carrying out Installation, Commissioning and Servicing all range of our products.

We also confirm that in case of change of our Indian distributor in India we shall inform the user about the change and shall make necessary arrangement to provide necessary after sales service.

Agency Commission @ 5% (Five) of the F.O.B. value shall be payable to M/s Hospimedica International Ltd.

This authorization is valid till 31st March, 2018.

ILKKA LAIPIO MANAGING DIRECTOR

Handelsbanken Finland Lahti Branch SWIFT code HANDFIHH

EUR 313130-01244516 USD 313130-5689019 SEK 313130-5889001 NOK 313130-5888995

Dr. R. MALHOTRA MS (Ormo), FRCS, FACS, FICS, FIMSA Professor & Fiead Department of O

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Merivaara Corp.